# **Drafting and document automation: ARE YOU DOING ENOUGH?**

## We asked law firms\*...

do you think the level of doc automation in your firm positively affects profitability/productivity?



## What benefits...

do you think your firm gets out of using automation tools?



Standardization and improved quality



**Improved Client** Experience



Improved **Profitability** 



Do you think clients would value more automation in your firm?

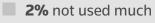
#### But...

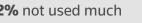
how well used are your automation tools?

**2%** all used fully



**22%** some are fully used





**54%** partially used











What kind of **reporting on doc drafting times/ frequency of use** is done in your firm?

**36% NONE** 

Are your precedents definitely or maybe at **risk of being out of date**?

#### 2/3 of respondents said YES



### Why is that?

What's stopping your firm from **doing more automation**?



Hard to sell benefits



**Integration challenges** 



Cost

What are the key challenges in **getting fee earner/partner buy-in**?





Lack of understanding of what solutions do Read more



Not convinced ROI is there Read more

\*The data for this infographic was taken from the 2016 Briefing Report: Solving the automation puzzle.

