

Drafting and document automation: ARE YOU DOING ENOUGH?

We asked law firms*...

do you think the level of doc automation in your firm positively affects profitability/productivity?

71%
YES

What benefits...

do you think your firm gets out of using automation tools?



**Standardization
and improved quality**



**Improved Client
Experience**



**Improved
Profitability**

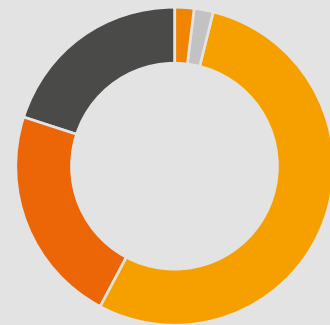
47%
YES

Do you think clients **would value more automation** in your firm?

But...

how well used are your automation tools?

- **2%** all used fully
- **22%** some are fully used
- **2%** not used much
- **20%** most are fully used
- **54%** partially used



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What kind of **reporting on doc drafting times/ frequency of use** is done in your firm?

36% NONE

Are your precedents definitely or maybe at **risk of being out of date?**

2/3 of respondents said YES



Why is that?

What's stopping your firm from **doing more automation?**



Hard to sell benefits



Integration challenges



Cost

What are the key challenges in **getting fee earner/partner buy-in?**



Fear of change

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Lack of understanding of what solutions do

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Not convinced ROI is there

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*The data for this infographic was taken from the 2016 Briefing Report: [Solving the automation puzzle](#).



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