
The need for document automation is part of a growing trend for law firms to improve their efficiency, and is one of the most popular technologies adopted to do so, with 42% of law firms choosing to automate documents.*

What are the three main drivers for this?

1. Drafting efficiency
2. Increased standardisation and improved quality of precedent bank
3. Client offering differentiation

What practice areas are more likely to automate their documents?

- Private Client: 21%
- Real Estate: 67%
- Banking: 46%
- Corporate: 85%
- Capital Markets: 18%
- Litigation: 26%
- Tax/Trusts: 21%

What documents are they automating?

- Leases and Licences
- Share Purchase Agreements
- NDA’s
- Employment Contracts
- Facility Agreements
- Company Formation Agreements
- Security Agreements
- Credit Agreements
- Wills
- Risk and compliance documents

Why are they picking Contract Express above other solutions?

- Easy to use template document questionnaire
- Ease of creating automated documents using Contract Express Author
- Comprehensive service and support offering

100% of Contract Express users say that it has benefited their firm in some way

The specific benefits they are seeing are:

- Reduction of risk of errors in first drafts
- Freeing up partner and associate time for more value-add work
- Improving their ability to maintain precedents
- Enhanced their client offering
- Sped up their transaction completion time

Over 90% of customers say that using Contract Express has saved them on average 30% of their time daily.

*The data in this infographic comes from a 2018 Contract Express user survey and a 2018 PWC law firm survey report.

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